FILE COPY

STATE OF WISCONSIN
BEFORE THE REAL ESTATE BOARD

IN THE MATTER OF
DISCIPLINARY PROCEEDINGS AGAINST

SCIPLINARY PROCEEDINGS AGAINST

ROCHELLE M. ALTENHOFEN, A/K/A R. M. ALTENHOFEN REALTY

ALTENHOFEN INC., : A/K/A REALTY WORLD ALTENHOFEN, INC., :

A/K/A REALTY WORLD KARGUS,

A/K/A REALTY WORLD FOX VALLEY, INC., RESPONDENTS.

FINAL DECISION

AND ORDER LS9105071REB

F231020/1KFR

The State of Wisconsin, Real Estate Board, having considered the above-captioned matter and having reviewed the record and the Proposed Decision of the Administrative Law Judge, makes the following:

## ORDER

NOW, THEREFORE, it is hereby ordered that the Proposed Decision annexed hereto, filed by the Administrative Law Judge, shall be and hereby is made and ordered the Final Decision of the State of Wisconsin, Real Estate Board.

The rights of a party aggrieved by this Decision to petition the Board for rehearing and the petition for judicial review are set forth on the attached "Notice of Appeal Information."

Dated this 24TH day of OCTOBER, 1991.

Jutu J Achila

# STATE OF WISCONSIN BEFORE THE REAL ESTATE BOARD

IN THE MATTER OF

DISCIPLINARY PROCEEDINGS AGAINST

ROCHELLE M. ALTENHOFEN,

PROPOSED DECISION

(89 REB 199)

AND ORDER

A/K/A R. M. ALTENHOFEN REALTY

Case No. LS-9105071-REB ALTENHOFEN INC.,

A/K/A REALTY WORLD ALTENHOFEN, INC., :

A/K/A REALTY WORLD KARGUS.

A/K/A REALTY WORLD FOX VALLEY, INC., :

RESPONDENTS. :

**PARTIES** 

The parties in this matter under sec. 227.44, Wis. Stats. and sec. RL 2.036, Wis. Admin. Code, and for purposes of review under sec. 227.53, Wis. Stats. are:

Rochelle M. Altenhofen 2 Sunny Slope Court Appleton, WI 54914

Altenhofen, Inc. 1919 American Court Neenah, WI 54956

Division of Enforcement Department of Regulation and Licensing P.O. Box 8935 Madison, WI 53708

# POSTURE OF CASE

- A. This case was initiated by the filing of a complaint with the Real Estate Board on May 7, 1991. A disciplinary proceeding ("hearing") was scheduled for July 29, 1991. Notice of Hearing was prepared by the Division of Enforcement of the Department of Regulation and Licensing and sent by certified mail to Rochelle M. Altenhofen and Altenhofen, Inc.
- B. An answer was filed on May 13, 1991 by Attorney Bruce Chudacoff, 512 W. College Ave., Appleton, Wisconsin 54911 on behalf of the respondent.
- C. Depositions of eight individuals were taken on June 27, 1991.
- D. During a telephone prehearing conference on July 26, 1991, the attorney for the Division of Enforcement, Henry Sanders, stated his intention to submit a motion to dismiss the complaint based on the depositions, and the hearing was adjourned indefinitely.
- E. The attached motion to dismiss was filed on October 8, 1991 by Mr. Sanders.

# FINDINGS OF FACT

- 1. Respondent Rochelle M. Altenhofen is and at all times material to this action was licensed as a real estate broker in the State of Wisconsin.
- 2. Respondent Altenhofen, Inc. is and at all times material to this action was licensed as a real estate corporation in the State of Wisconsin.

# CONCLUSIONS OF LAW

- I. The Real Estate Board has jurisdiction over the respondents by virtue of facts #1 and #2 above, and paragraph A under "Posture of Case".
- II. The Real Estate Board has jurisdiction over the subject matter of this complaint under sec. 15.08(5), Wis. Stats, sec. 452.14, Wis. Stats., and ch. RL 24, Wis. Admin. Code.

# ORDER

IT IS ORDERED that the Complaint in this matter be dismissed.

## OPINION

Even though the main charge in this case is that the respondent filed a false complaint against real estate salesperson Kevin Green, the crucial issue underlying that allegation is the identity of the person who altered the expiration date on a residential listing contract from "the 1st day of May, 1987" to "the 1st day of June, 1987". In his motion to dismiss, Mr. Sanders states in paragraph #9 that with regard to the alteration of the expiration date, based on deposition testimony, "if any records were changed, it cannot be determined by whom". Mr. Sanders concludes in paragraph #10 that "it can not be proved by clear and convincing evidence who caused or made the expiration of the listing agreement June 1, 1987". Without such evidence, no case against the respondent can be proved, and Mr. Sanders' motion is appropriate. The complaint should be dismissed.

Dated <u>October 17</u>, 1991.

John N. Schweitzer

Administrative Law Judge



# State of Wisconsin \ DEPARTMENT OF REGULATION & LICENSING

Tommy G Thompson Governor

Marlene A. Cummings Secretary

% October #, 1991

1400 E WASHINGTON AVENUE P O. Box 8935 MADISON, WISCONSIN 53708 608 266-2112

John Schweitzer Administrative Law Judge Office of Board Legal Services P.O. Box 8935 Madison, WI 53708-8935

> RE: Motion to Dismiss - In the Matter of Disciplinary Proceedings Against Altenhofen, Inc., et A1 - 89 REB 199

Dear Judge Schweitzer:

Find enclosed complainant's attorneys Motion to Dismiss the pending complaint against the subjects. By copies of this letter to the respondent, Kevin Green, and Joann Mau, I am notifying the parties of same.

While I do not think respondents would object to this motion, if the judge deems it necessary to have a hearing on the motion, I am requesting a telephone motion hearing.

Yours truly,

Henry B. Sanders

Attornev

Division of Enforcement

(608) 266-8956

HES:pp T-28930

Enclosure

cc: Joann Mau, Kevin Green

# STATE OF WISCONSIN BEFORE THE REAL ESTATE BOARD

IN THE MATTER OF THE DISCIPLINARY

PROCEEDINGS AGAINST

:

ROCHELLE M. ALTENHOFEN,

A/K/A R. M. ALTENHOFEN REALTY:

ALTENHOFEN, INC.,

A/K/A REALTY WORLD ALTENHOFEN :

ALTENHOFEN, INC.,

A/K/A REALTY WORLD KARGUS,

A/K/A REALTY WORLD

FOX VALLEY, INC.,

RESPONDENTS.

MOTION TO DISMISS

89 REB 199

Complainant, by its attorney Henry E. Sanders, Division of Enforcement, moves the Administrative Law Judge, John N. Schweitzer to dismiss the above captioned matter against Rochelle M. Altenhofen, and Altenhofen, Inc. et al. The basis for this motion is as follows:

- 1. A notice of hearing and complaint was filed against Respondents on May 7, 1991, alleging substantively that Respondents had knowingly filed or caused to have filed with the department, a false complaint against real estate licensee Kevin Green and/or Mau Realty, relating to Green and/or Mau Realty altering an original listing agreement between a seller and Altenhofen, Inc., to reflect an erroneous expiration date of same, with Green and/or Mau Realty subsequently entering into a different listing agreement with the seller and finding a purchaser for the property (see Complaint on file).
- 2. Thereafter, on about June 27, 1991, depositions were taken of eight (8) individuals having relevant and material information relating to the complaint. At the conclusion of the depositions, Complainants attorney concluded that Mau and Altenhofen Realty companies were at one time separate entities, with Mau Realty being owned by Oshkosh Savings and Loan. Subsequently, Oshkosh Savings and Loan sold the franchise to Rochelle M. Altenhofen, and/or Altenhofen, Inc. Accordingly, Mau Realty, along with salesperson, Kevin Green (Green), became one (1) of 3-4 branch offices under Altenhofen, Inc., and was located in Kaukauna.
- 3. Pursuant to Altenhofen, Inc. various branch offices policies, specifically Kaukauna's branch office policy, on about January 28, 1987, Green drafted a residential listing agreement for the sale of the subject property with the anticipated terms being from January 28 to April 28, 1987. However, because the listing agreement was not presented to the sellers for their signatures as anticipated, Green modified the listing agreement terms to reflect its duration to be from February 1-May 1, 1987 (deposition Exhibits 1 and 12).

- 4. It appears possibly and is entirely plausible (based upon deduction and analysis) that between the time Green drafted the listing agreement and when he presented the agreement to the sellers for their signature, the carbon for the listing agreement form(s) were variously intact, missing or had slipped, which may account for discrepancies between depositions Exhibits 1 and 12, and number 2, hereinafter (the sellers duplicative original was not located).
  - A. Exhibit 1 is a copy of Exhibit 12, and was in the possession of Green and Mau Realty.
  - B. Exhibit 2 was in the possession of Respondent.
- 5. In any event, it appears that when Green presented the agreement to the sellers, the agreement was initialed by one (1) of the sellers to reflect a May 1, 1987 expiration date. As alluded to earlier, the general procedures followed when a listing agreement was entered into, specifically for Mau/Green in the Kaukauna office, was for the listing salesperson (Green) to commence a listing file for the subject property, with the salesperson completing an ad card (Exhibit 7) which reflected a <u>June 1, 1987</u> expiration date; MLS Residential Data Form, Exhibit 6, which erroneously noted that the listing agreement expiration date was <u>April 1, 1987</u>; and a Transaction Reporting form for the regional office, Exhibit 15, which also indicated an erroneous expiration date of <u>April 1, 1987</u>.
- 6. All of the above enumerated Exhibits prepared by Green, listing salesperson, would be turned over to the office closer (Betty Pogrant), who would start a listing folder, Exhibit 8, envelope cover with deletions of Kevin Green name as listing agent, with the name "Rich" substituted; and an expiration date of April 1, 1987 deleted and the date of June 1, 1987 substituted. The Kaukauna closer testified that she did not make those changes on Exhibit 8. Subsequent to the depositions it was determined that Green's name on Exhibit 8, was changed to "Rich", after Green and Mau left respondent employment, with the intent that "Rich" take over as listing salesperson.
- 7. During the pendency of the listing agreement, the Kaukauna office was "supervised" by John Mau, who left the profession in about February-March 1987, but was supervisor of Green and the Kaukauna office staff. Thereafter, it was testified to that Respondent Altenhofen and or Joann Mau were supervising broker of salesperson Green (it is unclear but, I conclude that Respondent Altenhofen was Green's supervising broker during all relevant periods); and testimony was elicited that supervision was generally nonexistent or minimum in all of Respondent's branch offices and operations.
- 8. There was obviously, per the depositions testimony, much friction between Respondent and Mau's/Kaukauna operation which resulted in Green and Mau leaving Respondent's employment in about early April 1987, and subsequently involved several small claims court actions, including this complaint before Regulation and Licensing, between the parties.
- 9. After Mau and Green et al splintered from Respondent Altenhofen, Inc., all of Kaukauna's related listing files, etc., were transferred to Respondent's main office, with Respondent's staff subsequently reviewing and working on those files. Thusly, if any records were changed, it cannot be determined by whom. One material witness, John Ives is now deceased.

10. In conclusion, Complainant's attorney respectfully requests that the subject complaint be dismissed with prejudice, against any of the parties involved in this matter, (no subsequent complaints by any of the parties re this matter) on the condition that none of the parties seek their costs in defending this matter. The basis for this motion is generally, because of the personal strife between Respondent/Employer Rochelle M. Altenhofen, and Altenhofen, Inc., and Mau Realty and/or Kevin Green employer, the procedures in place regarding listing agreements, and the custody of the documents and file envelope, it can not be proven by clear and convincing evidence who caused or made the expiration of the listing agreement June 1, 1987.

Dated in Madison, Wisconsin this 27+ day of October, 1991.

Henry E. Sanders

Complainant's Attorney Division of Enforcement

(608) 266-8956

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DEPOSITION

EXHIBIT

### RESID, ITIAL LISTING CONTRACT - EXCLUSIVE RIGHT TO SELL

AGREEMENT made between the undersigned real estate broker and the undersigned seller.
Seller gives Broker the sole and exclusive right to procure a purchaser for the property described below at the price and on the terms set forth in

this contract.

If a purchaser is procured for the property by Broker, by Seller, or by any other person, at the price and upon the terms set forth in this contract, or at any other price, or upon any other terms accepted by Seller during the term of this contract, or if exchanged or optioned during the term of this contract.

If the property or any part of it is sold, exchanged or optioned within six months after the expiration of this contract to any person or to anyone acting for any person, with whom Broker or any of Broker's agents negotiated prior to the expiration of this contract, or to whom Broker or any of Broker's agents personally exhibited by showing the property prior to the expiration of this contract and in either case whose name Broker has submitted to Seller in writing by personal delivery or by depositing, postage prepaid, in the United States mails, not later than 24 hours after the expiration of this contract, Seller agrees to pay Broker the commission set forth in this contract. A written offer to purchase submitted to Seller during the term of this listing shall constitute the notice required on lines 9 to 11 without further notice to Seller.

Seller warrants and represents to Broker and Buyer that the property is not located in a flood plain, as per FLOOD PLain Map Seller warrants and represents to Broker and Buyer that Seller has no notice or knowledge of any a planned or commenced public improvement which may result in special assessments or otherwise materially affect the property

planned of commenced puone improvement which may result in special assessments of outcomes materially access the property government agency or court order requiring repair, alteration, or correction of any existing condition structural or mechanical defect of material significance in property, including inadequacy for normal residential use of mechanical systems, sanitary disposal systems and well, and unsafe well water according to state standards

# **EXCEPTIONS TO WARRANTIES AND REPRESENTATIONS STATED IN LINES 13 TO 18**-None Known To Owner

WARNING IF SELLER'S WARRANTIES AND REPRESENTATIONS ARE NOT CORRECT, SELLER MAY BE LIABLE FOR DAMAGES AND COSTS

Any offer submitted by or through Broker shall be deemed to comply with the terms of this agreement if it includes, in addition to the terms herein contained, in substance, any or all of the provisions set forth on the REVERSE SIDE HEREOF

In consideration for Seller's agreements herein Broker agrees to list and use reasonable efforts to procure a purchaser for the property,

Advertise, Place R. W. S Sign in Yard, Submitt to including but not limited to the following. . Fox Valley M.L.S. Service, Co - operate with all brokers and Salespersons.

Included in the purchase price are such of the following items as may be on the property, which will be delivered free and clear of encumbrances all garden bulbs, plants, shrubs and trees; screen doors and windows; storm doors and windows, electric lighting fixtures, window shades, curtain and traverse rods, blinds and shutters, bathroom accessory fixtures, control heating and cooling units and allached equipment, water heater and softener, sump pump; incoleum cemented to floors, attached carpeting and fitted rugs, awnings, extenor attached antennas and component parts garage door opener and remote control; fireplace equipment and accessories

ADDITIONAL ITEMS INCLUDED IN S.	ALE All Curtians and Drapes	Religia britis
ITEMS NOT INCLUDED IN SALE:	· Personal Items · · · · · ·	UN 2 0 1989
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TERMS Cash											

A\K. .

OCCUPANCY DATE: Time of G105[HBANCY CHARGE if Seller occupies after closing \$ ESCROW TO GUARANTEE OCCUPANCY TO BUYER (AND FOR NO OTHER PURPOSE) \$ per day. CONVEYANCE OTHER THAN WARRANTY DEED, IF ANY: .

all liens and encumbrances, excepting municipal and zoning ordinances, recorded easements for public utilities located adjacent to side and rear for

lines recorded building and use restrictions and covenants, general taxes levied in year of closing and provided none of the foregoing prohibit present use

THE BROKER'S COMMISSION SHALL BE . 6... The listed price
(1) if a purchaser is procured in accordance with the terms of this agreement, or

(2) if the property is exchanged

The sales price if an offer is accepted for the sale of the property or any part thereof The sales price is an offer is accepted for the sale of the property or any part thereof The sales price set forth in an option if the option granted is exercised NAMED EXCEPTIONS TO CONTRACT None.

SPECIAL PROVISIONS Sone

January Tobuar TERMS OF CONTRACT FROM THE 28 th . DAY OF . 28 th . 13 th UP TO AND INCLUDING MIDNIGHT OF THE ... DAY OF KPTIT .. MA-V but if an offer to purchase is procured prior to said expiration date at the price and upon the terms set forth herein but which provides for a closing subsequent to said expiration date hereof, the term of this contract shall be extended as to such offer up to and including the date of such closing, but in no event beyond three months from said expiration date.

THIS CONTRACT INCLUDES THE BALANCE OF TERMS ON THE REVERSE SIDE

288th Dated this day of January.. REALTY WORLD FOX VALLY .- division of Altenhofen

1877W Baght isconsin Aveckauksuna, Wi Broker's Address and Phone Number 766-3701 W Eight Woodress and Phone Number

Judy- 5-3-84 Enclosed is a copy of the listing we discussed. Please call Kerisi or myself with any questions. Thanks Jannat The Reserved by mail Format

m D. 1. reconcential claung Contract - Excusive rught 10 Sell Approved by Wisconsin Department of Regulation and Licensing 5.1-82 Wisconsin Legal Blank Co , Inc Milwaukee, Wis RESIDENTIAL LISTING CONTRACT - EXCLUSIVE RIGHT TO SELL AGREEMENT made between the undersigned real estate broker and the undersigned seller. Seller gives Broker the sole and exclusive right to procure a purchaser for the property described below at the price and on the terms set forth in this contract. If a purchaser is procured for the property by Broker, by Seller, or by any other person, at the price and upon the terms set forth in this contract, or at any other price, or upon any other terms accepted by Seller during the term of this contract, or if exchanged or optioned during the term of this contract. Seller agrees to pay Broker a commission computed as set forth in this contract. If the property or any part of it is sold, exchanged or optioned within six months after the expiration of this contract to any person or to anyone acting for any person, with whom Broker or any of Broker's agents negotiated prior to the expiration of this contract, or to whom Broker or any of acting for any person, with whom bloker or any of bloker of any of bloker or any of bloker's agents and agents agents agents and agents agent 10 Seiler warrants and represents to Broker and Buyer that the property is not located in a flood plain, as per F1004 F181n MRD 13 Seller warrants and represents to Broker and Buyer that Seller has no notice or knowledge of any: planned or commenced public improvement which may result in special assessments or otherwise materially affect the property government agency or court order requiring repair, alteration, or correction of any existing condition. 16 17 structural or mechanical defect of material significance in property, including inadequacy for normal residential use of mechanical systems, sanitary disposal systems and well, and unsafe well water according to state standards 18 EXCEPTIONS TO WARRANTIES AND REPRESENTATIONS STATED IN LINES 13 TO 18. ... 19 None Known. Io. Owner . . . . . . . . . . . . . . . 20 21 WARNING IF SELLER'S WARRANTIES AND REPRESENTATIONS ARE NOT CORRECT, SELLER MAY BE LIABLE FOR DAMAGES AND COSTS Any offer submitted by or through Broker shall be deemed to comply with the terms of this agree herein contained, in substance, any or all of the provisions set forth on the REVERSE SIDE HEREOF.

In consideration for Seller's agreements herein Broker agrees to list and use reasonable efforts to procure a purchaser for the property, 25 26 including but not limited to the following:... Advertise, Place, B., W., S. Sign in Tard, Submitt to fox .Valley M.L.S. Service, Co. operate with all brokers and 27 28 Included in the purchase price are such of the following items as may be on the property, which will be delivered free and clear of encumbrances all garden bulbs, plants, shrubs and trees; screen doors and windows; storm doors and windows; electric lighting fixtures; window shades; curtain and traverse rods; blinds and shutters; bathroom accessory fixtures; control heating and cooling outs and fittached equipment; water heater and softener; support pump; linoleum cemented to floors; attached carpeting and fitted rugs; awnings; exterior attached antenmas and component parts, garage door opener and remote control; fireplace equipment and accessories. 29 31 33 34 35 36 17 38 ITEMS NOT INCLUDED IN SALE: Personal Tems 39 40 41 Wisconsin, more particularly described as ..... Per Legal Description. 42 43 44 having a frontage of about 60 feet, with a depth of about 120 feet.

LISTED PRICE: Juristy Nine: Chousened for June Standard Miles on My, Dollars (\$ 29.500.00).

MINIMUM EARNEST MONEY \$ 100.00. WITHIN DAYS OF ACCEPTANCE WHICH WILL BE RETAINED BY BROKER IN BROKER'S TRUST ACCOUNT, UNLESS OTHERWISE AGREED BY SELLER AND BUYER. 45 46 47 48 TERMS Cash .... Cash at Closing ..... 40 50 51 52 53 55 56 57 58 provided none of the foregoing prohibit present use. 59 a. The listed price:
(1) if a purchaser is procured in accordance with the terms of this agreement, or, DEPOSITION 61 62 **EXHIBIT** (2) if the property is exchanged.

The sales price if an offer is accepted for the sale of the property or any part thereof.

The sales price set forth in an option if the option granted is exercised. ግ 64 65 66 67 TERMS OF CONTRACT FROM THE 28th DAY OF JENUARY Country 1987.

UP TO AND INCLUDING MIDNIGHT OF THE 28th DAY OF TOTAL MAY 1987.

but if an offer to purchase is procured prior to said expiration date at the price and upon the terms set forth herein but which provides for a closing subsequent to said expiration date hereof, the term of this contract shall be extended as to such offer up to and including the date of such closing, but in one event here months from said expiration date. 69 70 72 73

no event beyond three months from said expiration date. THIS CONTRACT INCLUDES THE BALANCE OF TERMS ON THE REVERSE SIDE 

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# RESIDENTIAL LISTING CONTRACT - EXCLUSIVE KIGHT TO SELL

AGREEMENT made between the undersigned real estate broker and the undersigned seller.
Seller gives Broker the sole and exclusive right to procure a purchaser for the property described below at the price and on the terms set forth in this contract If a purchaser is procured for the property by Broker, by Seller, or by any other person, at the price and upon the terms set forth in this contract, or at any other price, or upon any other terms accepted by Seller during the term of this contract, or if exchanged or optioned during the term of this contract. Seller agrees to pay Broker a commission computed as set forth in this contract. contract, Seller agrees to pay Broker a commission computed as set forth in this contract.

If the property or any part of it is sold, exchanged or optioned within six months after the expiration of this contract to any person or to anyone acting for any person, with whom Broker or any of Broker's agents negotiated prior to the expiration of this contract, or to whom Broker or any of Broker's agents personally exhibited by showing the property prior to the expiration of this contract and in either case whose name Broker has submitted to Seller in writing by personal delivery or by depositing, postage prepaid, in the United States mails, not later than 24 hours after the expiration of this contract, Seller agrees to pay Broker the commission set forth in this contract. A written offer to purchase submitted to Seller during the term of this listing shall constitute the notice required on lines 9 to 11 without further notice to Seller. Seller warrants and represents to Broker and Buyer that the property is not located in a flood plain, as per .Flood .Plain. Map Seller warrants and represents to Broker and Buyer that Seller has no notice or knowledge of any:

a. planned or commenced public improvement which may result in special assessments or otherwise materially affect the property government agency or court order requiring repair, alteration, or correction of any existing condition.

c structural or mechanical defect of material significance in property, including inadequacy for normal residential use of mechanical systems, sanitary disposal systems and well, and unsafe well water according to state standards **EXCEPTIONS TO WARRANTIES AND REPRESENTATIONS STATED IN LINES 13 TO 18** WARNING: IF SELLER'S WARRANTIES AND REPRESENTATIONS ARE NOT CORRECT. SELLER MAY BE LIABLE FOR Any offer submitted by or through Broker shall be deemed to comply with the terms of this agreement if it includes, in addition to the terms herein contained, in substance, any or all of the provisions set forth on the REVERSE SIDE HEREOF

In consideration for Seller's agreements herein Broker agrees to list and use reasonable efforts to procure a purchaser for the property, including but not limited to the following ..... Advertise, Place R. W. S Sign in Yard, Submitt to Salespersons.

Included in the purchase pace are such of the following items as may be on the property, which will be delivered free and clear of encumbrances: all garden bulbs, plants, shrubs and trees; screen doors and windows; storm doors and windows; electric lighting fixtures; window shades, curtain and traverse rods; blinds and shutters; bathroom accessory fixtures; control the cooling units and attached equipment; water heater and softener, sump pump; linoleum cemented to floors; attached carpeting and fitted rugs; awnings; extenor attached antonnes and component .. Salespersons... parts, garage door opener and remote control, fireplace equipment and accessories ADDITIONAL ITEMS INCLUDED IN SALE. All Curtians and Drapes , Recognition. having a frontage of about

LISTED PRICE:

MINIMUM EARNEST MONEY \$ ... \$1.00.00. WITHIN ... 3. DAYS OF ACCEPTANCE WHICH WILL BE RETAINED BY BROKER IN BROKER'S TRUST ACCOUNT, UNLESS OTHERWISE AGREED BY SELLER AND BUYER. TERMS Cash ..... Cash at Closing..... ESCROW TO GUARANTEE OCCUPANCY TO BUYER (AND FOR NO OTHER PURPOSE) \$ .... None CONVEYANCE OTHER THAN WARRANTY DEED, IF ANY:

Seller shall, upon payment of the purchase price, convey the property by warranty deed, or other conveyance provided herein, free and clear of all liens and encumbrances, excepting: municipal and zoning ordinances; recorded easements for public utilities located adjacent to side and real filt is provided none of the foregoing prohibit present use. The listed price: DEPOSITION (1) if a purchaser is procured in accordance with the terms of this agreement, or, (2) if the property is exchanged.

The sales price if an offer is accepted for the sale of the property or any part thereof. **EXHIBIT** The sales price set forth in an option if the option granted is exercised. NAMED EXCEPTIONS TO CONTRACT ... None W-6-27-9 ..... ..... TERMS OF CONTRACT FROM THE 28th DAY OF Jenuary Country 1987.

UP TO AND INCLUDING MIDNIGHT OF THE DAY OF DAY OF DUARTY 1987, 1 75 Broker Altenhofen Seller West Visconsin Ave Kaukauna, Wi Eighter Address and Phone Number Broker's Address and Phone Number 766-3701

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isting Date(8) Listing Assoc. S.			10Listing Assoc. In-House Gross Co	omission(11)
12 (1)		Juen -	s	
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SELLING Buyer's Name R	mald & Kryetal	Jaale	\$ 28,000	
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IF NOT YOUR COMPANY'S LISTING, A	LSO FILL IN SELLER NAME	E & LISTING	PRICE & COMPLETE PROPERTY	ADDRESS
	<del></del>		it 28 Gross office income	(29)
CLOSING Closing Price (26) INFORMATION \$	{		, - , - , - , - , - , - , - , - , - , -	
Actual Close date (30) Referral	fee paid out(31) Serv	ice fee amo	unt (32) Service fee check n	umber (33)
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Incoming Referral Broker Name (34)	Your agent name 35 Agent	(30	6) \$ (37)	(38) (39
TYPE OF PROPERTY (ck.one)	(40) SOURCE OF	(ck.one)	(41) FINANCING(all that	apply)
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Residential-New Construction	2 Cold Call		1 FHA	1
Non-ResVacant Lot	3 Expired Listing		2 _ YA	2
Non-ResFarms & ranches	4 For Sale by Owner Farm area/newsletter		Conventional	3
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CANCELLATION INFORMATION	Personal Sphere		6 Other	6
Listing cancelled (check one) (45)	Previous Client		7	
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Withdrawn	2 Newspaper ad		10 Adjustable Rate	2
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Other	5 TV/Radio Adv.		12 Other	4
Closing cancelled (check one) (46)	Yellow pages	<u>  </u>	13 LENDER (44)	
Financing unavailable	Career app./car sign 1 Referral	- <del></del>	14 TCF	1
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REALTY WORLD FOX VALLEY, INC. 181 W. WISCONSIN AVENUE, KAUKAUNA, WI 54130 (414) 766-3701	500.00
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# NOTICE OF APPEAL INFORMATION

(Notice of Rights for Rehearing or Judicial Review, the times allowed for each, and the identification of the party to be named as respondent)

The following notice is served on you as part of the final decision:

# 1. Rehearing.

Any person aggrieved by this order may petition for a rehearing within 20 days of the service of this decision, as provided in section 227.49 of the Wisconsin Statutes, a copy of which is attached. The 20 day period commences the day after personal service or mailing of this decision. (The date of mailing of this decision is shown below.) The petition for rehearing should be filed with the State of Wisconsin Real Estate Board.

A petition for rehearing is not a prerequisite for appeal directly to circuit court through a petition for judicial review.

# 2. Judicial Review.

Any person aggrieved by this decision has a right to petition for judicial review of this decision as provided in section 227.53 of the Wisconsin Statutes, a copy of which is attached. The petition should be filed in circuit court and served upon the State of Wisconsin Real Estate Board

within 30 days of service of this decision if there has been no petition for rehearing, or within 30 days of service of the order finally disposing of the petition for rehearing, or within 30 days after the final disposition by operation of law of any petition for rehearing.

The 30 day period commences the day after personal service or mailing of the decision or order, or the day after the final disposition by operation of the law of any petition for rehearing. (The date of mailing of this decision is shown below.) A petition for judicial review should be served upon, and name as the respondent, the following: the State of Wisconsin Real Estate Board.

- 227.49 Pelitions for rehearing in contested cases. (1) A petition for rehearing shall not be a prerequisite for appeal or review. Any person aggrieved by a final order may, within 20 days after service of the order, file a written petition for rehearing which shall specify in detail the grounds for the relief sought and supporting authorities. An agency may order a rehearing on its own motion within 20 days after service of a final order. This subsection does not apply to s. 17.025 (3) (e). No agency is required to conduct more than one rehearing based on a petition for rehearing filed under this subsection in any contested case.
- (2) The filing of a petition for rehearing shall not suspend or delay the effective date of the order, and the order shall take effect on the date fixed by the agency and shall continue in effect unless the petition is granted or until the order is superseded, modified, or set aside as provided by law.
  - (3) Rehearing will be granted only on the basis of:
  - (a) Some material error of law.
  - (b) Some material error of fact.
- (c) The discovery of new evidence sufficiently strong to reverse or modify the order, and which could not have been previously discovered by due diligence.
- (4) Copies of petitions for rehearing shall be served on all parties of record. Parties may file replies to the petition.
- (5) The agency may order a rehearing or enter an order with reference to the petition without a hearing, and shall dispose of the petition within 30 days after it is filed. If the agency does not enter an order disposing of the petition within the 30-day period, the petitic shall be deemed to have been denied as of the expiration of the 30-day period.
- (6) Upon granting a rehearing, the agency shall set the matter for further proceedings as soon as practicable. Proceedings upon rehearing shall conform as nearly may be to the proceedings in an original hearing except as the agency may otherwise direct. If in the agency's judgment, after such rehearing it appears that the original decision, order or determination is in any respect unlawful or unicasonable, the agency may reverse, change, modify or suspend the same accordingly. Any decision, order or determination made after such rehearing reversing, changing, modifying or suspending the original determination shall have the same force and effect as an original decision, order or determination.
- 227.52 Judicial review; decisions reviewable. Administrative decisions which adversely affect the substantial interests of any person, whether by action or inaction, whether affirmative or negative in form, are subject to review as provided in this chapter, except for the decisions of the department of revenue other than decisions relating to alcohol beverage permits issued under ch. 125, decisions of the department of employe trust funds, the commissioner of banking, the commissioner of credit unions, the commissioner of savings and loan, the board of state canvassers and those decisions of the department of industry, labor and human relations which are subject to review, prior to any judicial review, by the labor and industry review commission, and except as otherwise provided by law.

- 227.53 Parties and proceedings for review. (1) Except as otherwise specifically provided by law, any person aggrieved by a decision specified in s. 227.52 shall be entitled to judicial review thereof as provided in this chapter
- (a) 1. Proceedings for review shall be instituted by serving a petition therefor personally or by certified mail upon the agency or one of its officials, and filing the petition in the office of the clerk of the circuit court for the county where the judicial review proceedings are to be held. If the agency whose decision is sought to be reviewed is the tax appeals commission, the banking review board or the consumer credit review board, the credit union review board or the savings and loan review board, the petition shall be served upon both the agency whose decision is sought to be reviewed and the corresponding named respondent, as specified under par. (b) 1 to 4.
- 2. Unless a rehearing is requested under s. 227.49, petitions for review under this paragraph shall be served and filed within 30 days after the service of the decision of the agency upon all parties under s. 227.48. If a rehearing is requested under s. 227.49, any party desiring judicial review shall serve and file a petition for review within 30 days after service of the order finally disposing of the application for rehearing, or within 30 days after the final disposition by operation of law of any such application for rehearing. The 30-day period for serving and filing a petition under this paragraph commences on the day after personal service or mailing of the decision by the agency.
- 3. If the petitioner is a resident, the proceedings shall be held in the circuit court for the county where the petitioner resides, except that if the petitioner is an agency, the proceedings shall be in the circuit court for the county where the respondent resides and except as provided in ss. 77.59 (6) (b), 182.70 (6) and 182.71 (5) (g). The proceedings shall be in the circuit court for Dane county if the petitioner is a nonresident. If all parties stipulate and the court to which the parties desire to transfer the proceedings agrees, the proceedings may be held in the county designated by the parties If 2 or more petitions for review of the same decision are filed in different counties, the circuit judge for the county in which a petition for review of the decision was first filed shall determine the venue for judicial review of the decision, and shall order transfer or consolidation where appropriate.
- (b) The petition shall state the nature of the petitioner's interest, the facts showing that petitioner is a person aggrieved by the decision, and the grounds specified in s. 227.57 upon which petitioner contends that the decision should be reversed or modified. The petition may be amended, by leave of court, though the time for serving the same has expired. The petition shall be entitled in the name of the person serving it as petitioner and the name of the agency whose decision is sought to be reviewed as respondent, except that in petitions

for review of decisions of the following agencies, the latter agency specified shall be the named impondent:

- 1. The tax appeals commission, the department of revenue
- 2. The banking review board or the consumer credit review board, the commissioner of banking.
- 3. The credit union review board, the commissioner of credit unions.
- 4. The savings and loan review board, the commissioner of savings and loan, except if the petitioner is the commissioner of savings and loan, the prevailing parties before the savings and loan review board shall be the named respondents.
- (c) A copy of the petition shall be served personally or by certified mail or, when service is timely admitted in writing, by first class mail, not later than 30 days after the institution of the proceeding, upon each party who appeared before the agency in the proceeding in which the decision sought to be reviewed was made or upon the party's attorney of record. A court may not dismiss the proceeding for review solely because of a failure to serve a copy of the petition upon a party or the party's attorney of record unless the petitioner fails to serve a person listed as a party for purposes of review in the agency's decision under s. 227.47 or the person's attorney of record.
- (d) The agency (except in the case of the tax appeals commission and the banking review board, the consumer credit review board, the credit union review board, and the savings and loan review board) and all parties to the proceeding before it, shall have the right to participate in the proceedings for review. The court may permit other interested persons to intervene Any person petitioning the court to intervene shall serve a copy of the petition on each party who appeared before the agency and any additional parties to the judicial review at least 5 days prior to the date set for hearing on the petition.
- (2) Every person served with the petition for review as provided in this section and who desires to participate in the proceedings for review thereby instituted shall serve upon the petitioner, within 20 days after service of the petition upon such person, a notice of appearance clearly stating the person's position with reference to each material allegation in the petition and to the affirmance, vacation or modification of the order or decision under review Such notice, other than by the named respondent, shall also be served on the named respondent and the attorney general, and shall be filed, together with proof of required service thereof, with the clerk of the reviewing court within 10 days after such service. Service of all subsequent papers or notices in such proceeding need be made only upon the petitioner and such other persons as have served and filed the notice as provided in this subsection or have been permitted to intervene in said proceeding, as parties thereto, by order of the reviewing court.